



Realizing Individualized Cancer Therapy

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**2nd Biospecimen Research
Network Symposium
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**Challenges for the Development
of Individualized Cancer Therapies**

Indivumed: Corporate Facts



Mission: Realizing Individualized Cancer Therapy

Location: Hamburg, Germany (Indivumed GmbH)
Washington DC, USA (Indivumed Inc.)

Ownership: Private

Founders:

- Prof. H. Juhl (Lombardi Cancer Center at Georgetown University)
- Prof. C. Zornig (Chief Surgeon, Israelitic Hospital, Hamburg)
- Prof P. Layer (Medical Director, Israelitic Hospital)
- F. Oertel (Economic advisor)

Start of operation: April 2002

Inostics GmbH: September 2008: Indivumed and scientists from The Johns Hopkins University (Bert Vogelstein and colleagues) founded Inostics GmbH - a biotech company offering tumor-DNA analysis of tissue and bodily fluids.

**Business area:
Service and Research to accelerate
development of individualized cancer therapy**

Key competence:

- 1.A special clinical infrastructure**
- 2.Continuously growing unique tumor biobank of highest quality (currently > 10,000 patients)**
- 3.A comprehensive analytical platform including special research features for drug development**

Indivumed: Corporate Facts



Partner for R & D in Oncology

Pharmaceutical-/
Biotech-companies

Patients /
Physicians / Hospitals

Patient biospecimen

High quality tissue
collected by Indivumed
(Indivumed-Standard)



Comprehensive Analytical Service

High-quality
Tumor Biobank

Tissue
Preparations

Target Identification
& Validation

Drug
Profiling

Target & Biomarker
Discovery

Clinical-Chemistry
Laboratory

Partner

Full
Pathology

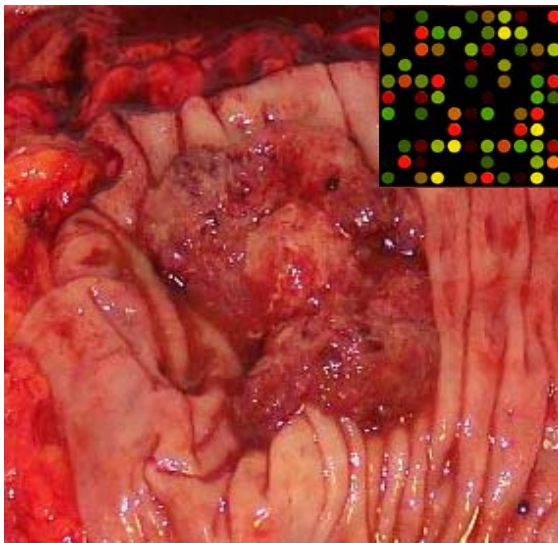
DNA
Analysis

The cancer problem: heterogeneity

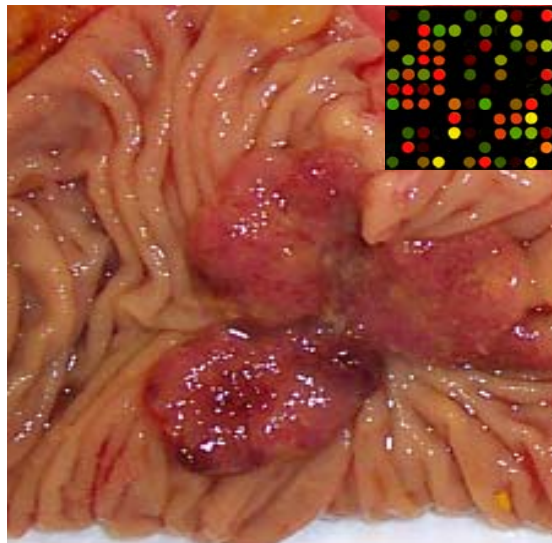


Three colon cancer patients:
Same disease? Same therapy?

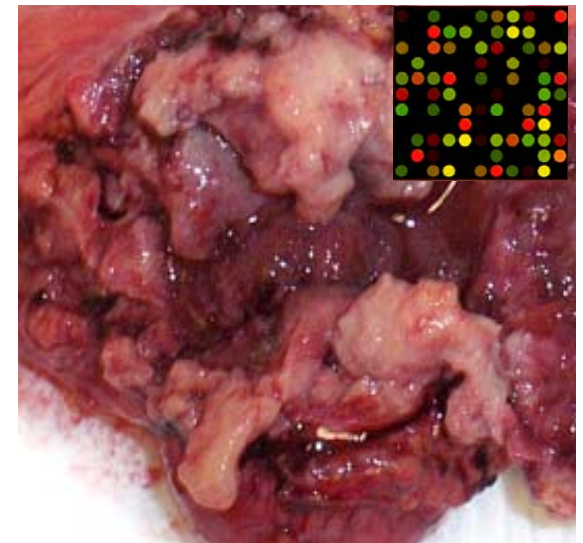
Patient 1



Patient 2



Patient 3



> 1000 different gene damages in various combinations can cause cancer

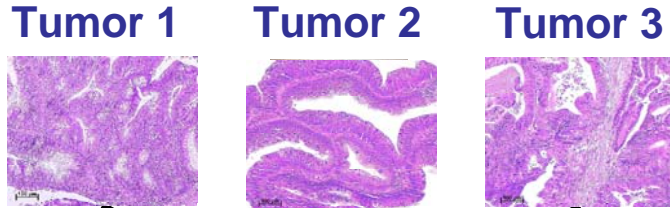
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Each patient differs with respect to the molecular basis of his/her cancer

Individualized medicine



Past



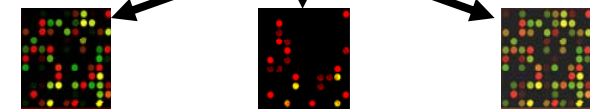
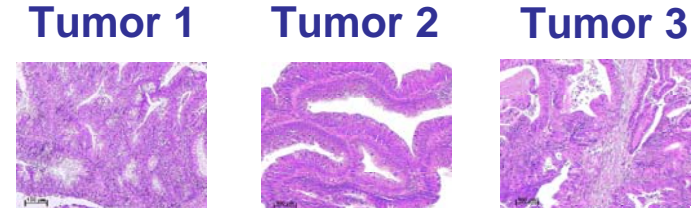
Standard Therapy



In 2001, only one of three patients benefited from cancer drug treatment
(Spear et al. (2001) Trends Molec. Med. 7, 201-203)

Effective
Less toxic
Cost reduction
FDA demand

Future



Molecular diagnosis

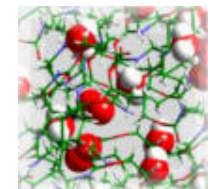
Therapy 1



Therapy 2



Therapy 3



HOW?

Considering the basis for drug and companion diagnostics development:

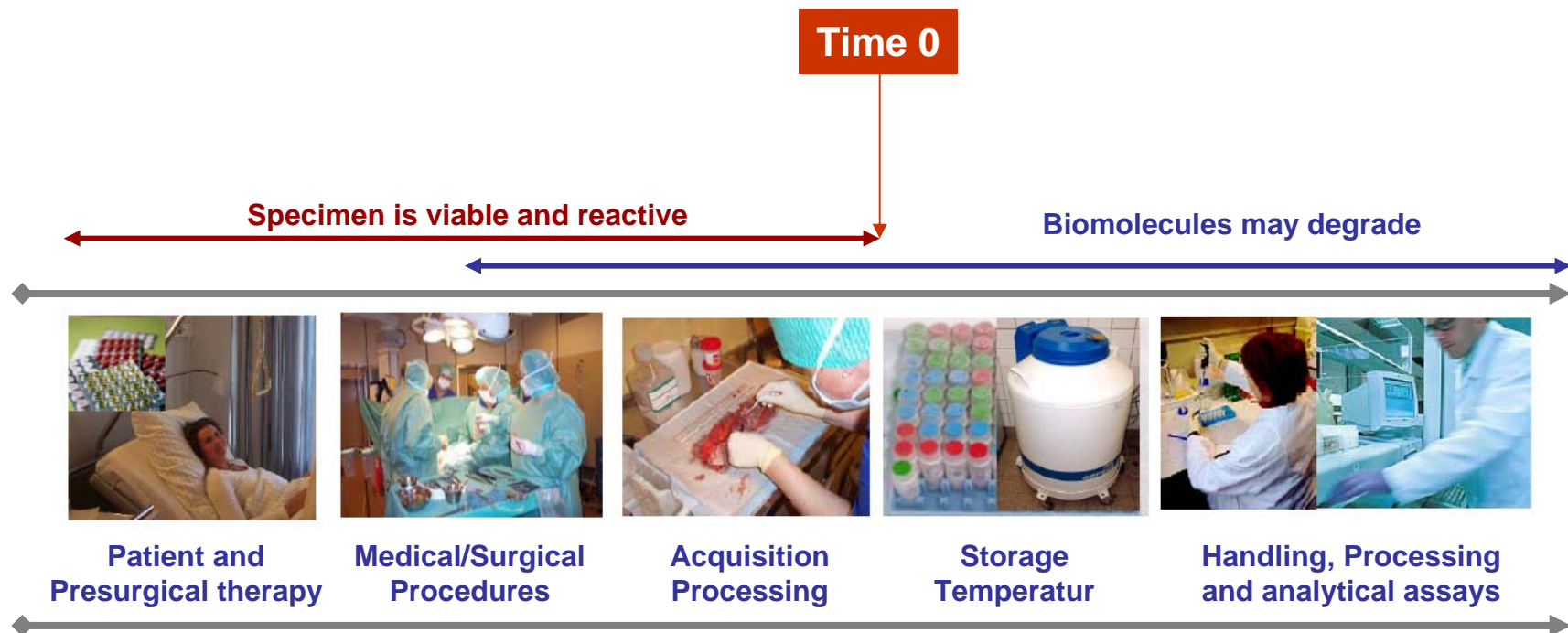
(The Indivumed approach)

1. High quality and standardized tissues which reflect molecular reality
2. Tissues with comprehensive clinical data
3. Direct and science-guided access to patients for clinical validation
4. Cutting-edge research facility

The Challenge



Tissue is alive until fixation and reacts to environment on the cellular and molecular level



Indivumed research on critical variables for science guided biobanking



- Location of biopsy
- Drugs
- Intrasurgical ischemia
- Postsurgical ischemia



Critical: Biopsy location



Indivumed research on critical variables for science guided biobanking

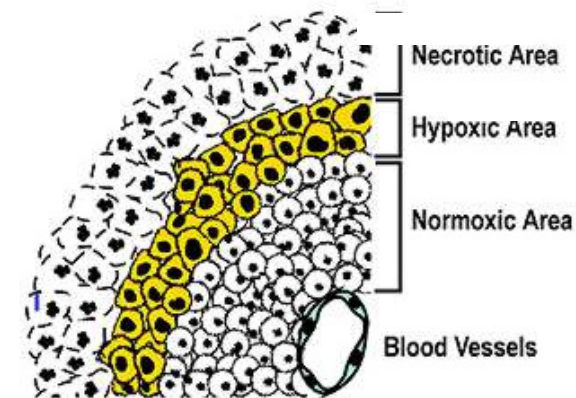
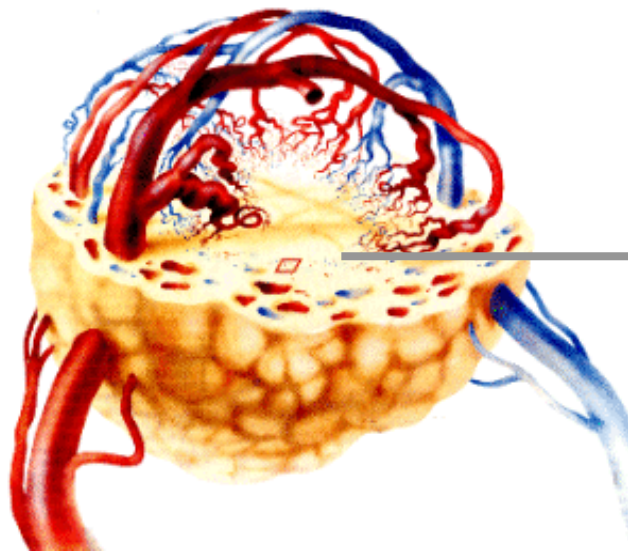


- Location of biopsy
- Drugs
- Intrasurgical ischemia
- Postsurgical ischemia

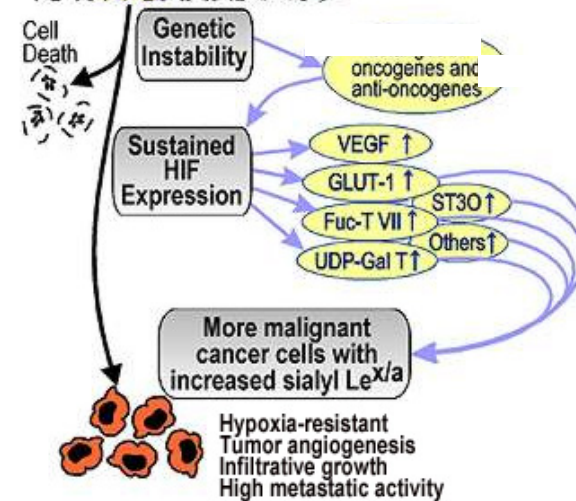


Critical: Biopsy location

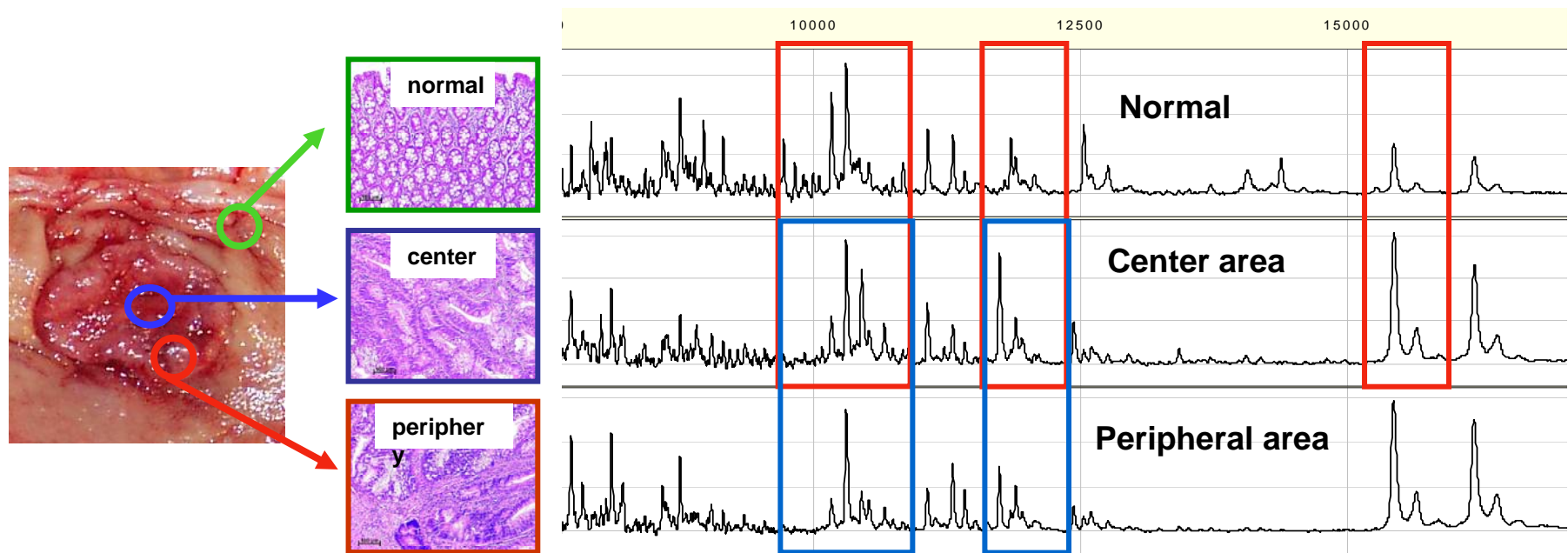
Tumor tissue varies in center and peripheral areas



Invasive growth by induction of angiogenesis



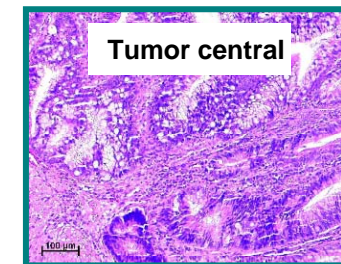
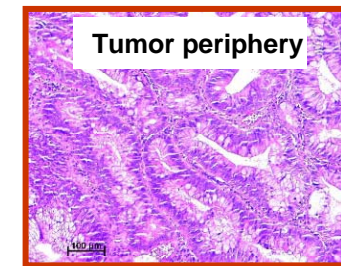
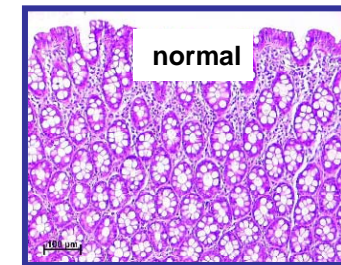
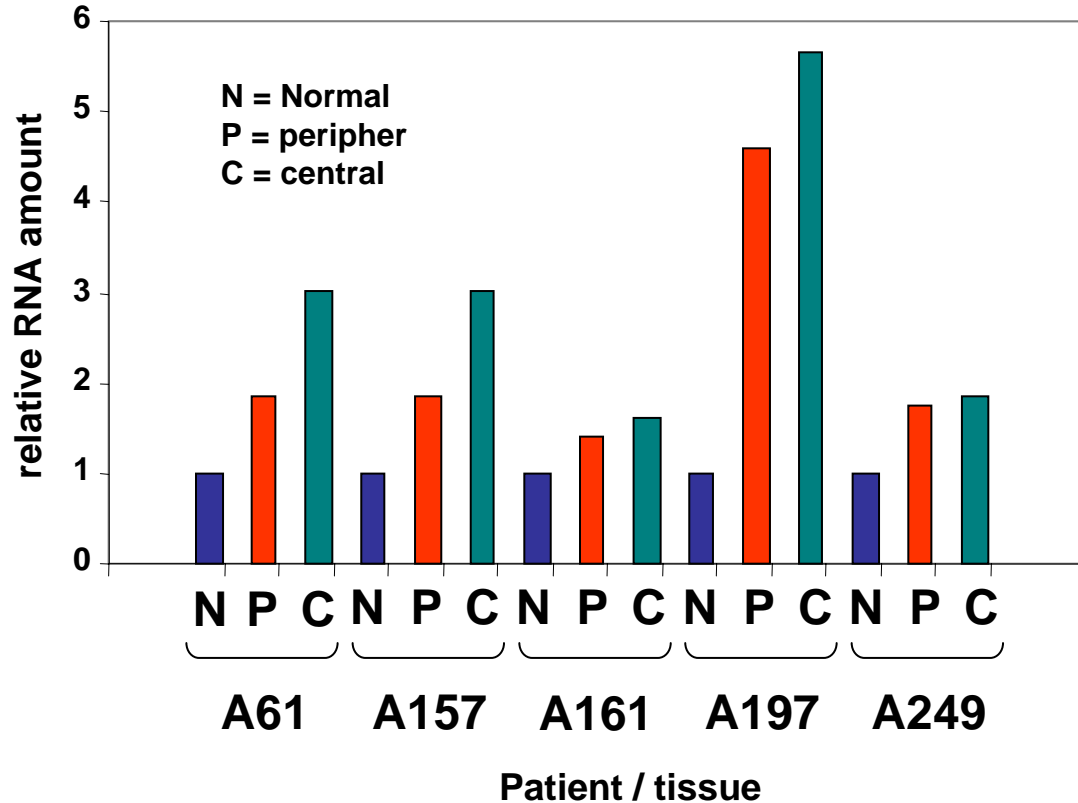
Localization of tumor biopsy affects molecular pattern (Mass-spectroscopy analysis; SELDI-TOF MS)



Approx. 40% of proteins are differentially expressed between peripheral and central tumor regions

Critical: Biopsy location

Expression of VEGF in different tissues: normal - periphery - central (real-time RT-PCR)



Indivumed research on critical variables for science guided biobanking



- Location of biopsy
- **Drugs**
- Intrasurgical ischemia
- Postsurgical ischemia



Drugs given during surgery



Number of different commonly used active substances during surgery (Indivumed's data base):

• Antibiotics:	13
• Bronchodilatator:	2
• Cardio-drugs:	17
• Diuretics & corticosteroids:	5
• GI-tract drugs & antihistaminics:	7
• Infusion & transfusion:	15
• Inhalative narcotics:	5
• Local anesthetics:	6
• Muscle relaxant:	8
• Analgetics & sedatives:	<u>34</u>
Total:	112

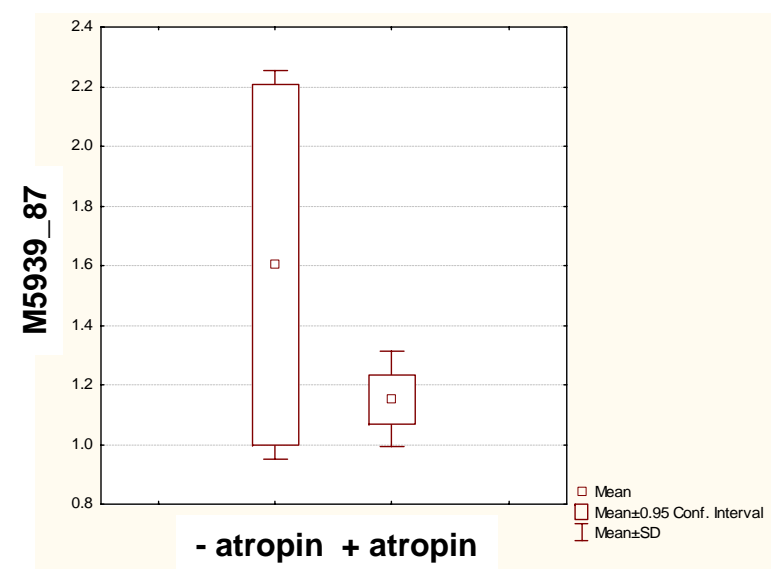
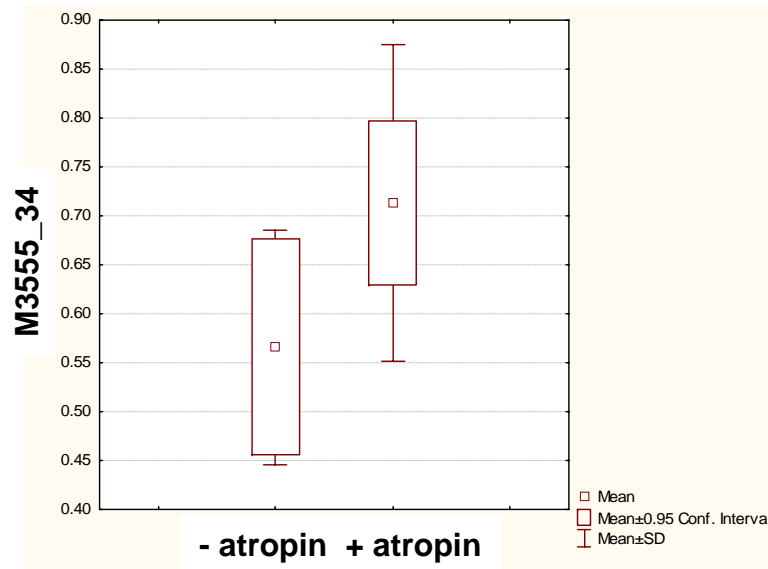


Atropin

Correlation of colon tissue protein expression with intrasurgical application of atropin

Expression of 4 protein peaks (1.7%) correlates with atropin treatment

T-tests; Grouping: Atropin (normal lig atropin.sta)									
Group 1: 0 + atropin									
Group 2: 1 - atropin									
Variable	Mean 0	Mean 1	t-value	df	p	Valid N 0	Valid N 1	Std.Dev. 0	Std.Dev. 1
M5939_87	1.15213	1.60276	-2.73669	22	0.012043	17	7	0.15888	0.65240
M3772_14	0.63586	1.05263	-2.34306	22	0.028574	17	7	0.25252	0.63653
M6723_51	2.17426	3.41282	-2.31784	22	0.030148	17	7	0.97299	1.63301
M3555_34	0.71346	0.56601	2.16344	22	0.041640	17	7	0.16216	0.11972



Critical: Intrasurgical ischemia



Indivumed research on critical variables for science guided biobanking



- Location of biopsy
- Drugs
- **Intrasurgical ischemia**
- Postsurgical ischemia



Critical: Intrasurgical ischemia



Impact of time between ligation of main artery and tumor resection on gene expression in colon cancer (NCI-Indivumed study)

Patients receiving left hemicolectomy

Indivumed data base / biobank:
Time (min) between artery ligation
and tumor removal

20 25 30 35 40 45 50

(min)

Time (min) until freezing

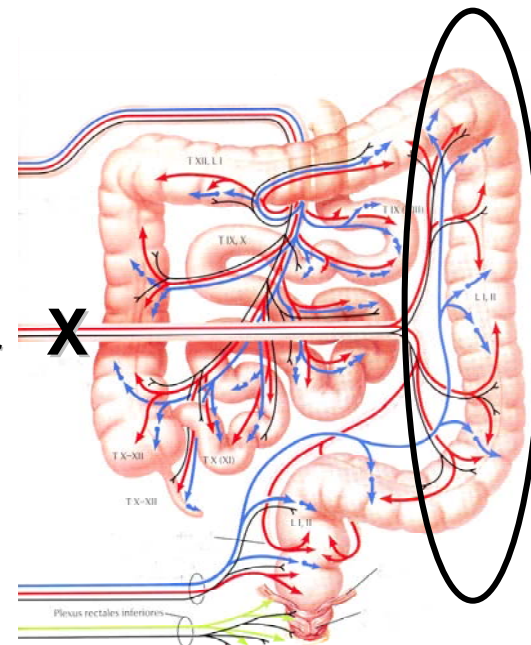
10 min

LCM isolation of tumor cells

Gene expression (Affymetrix)

Bioinformatics

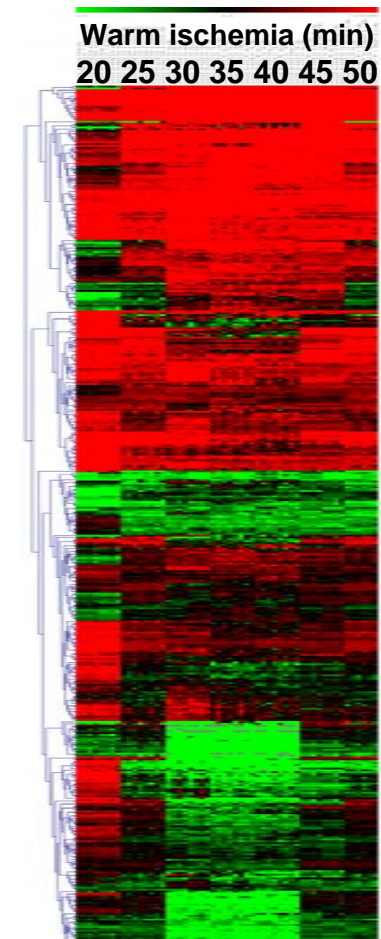
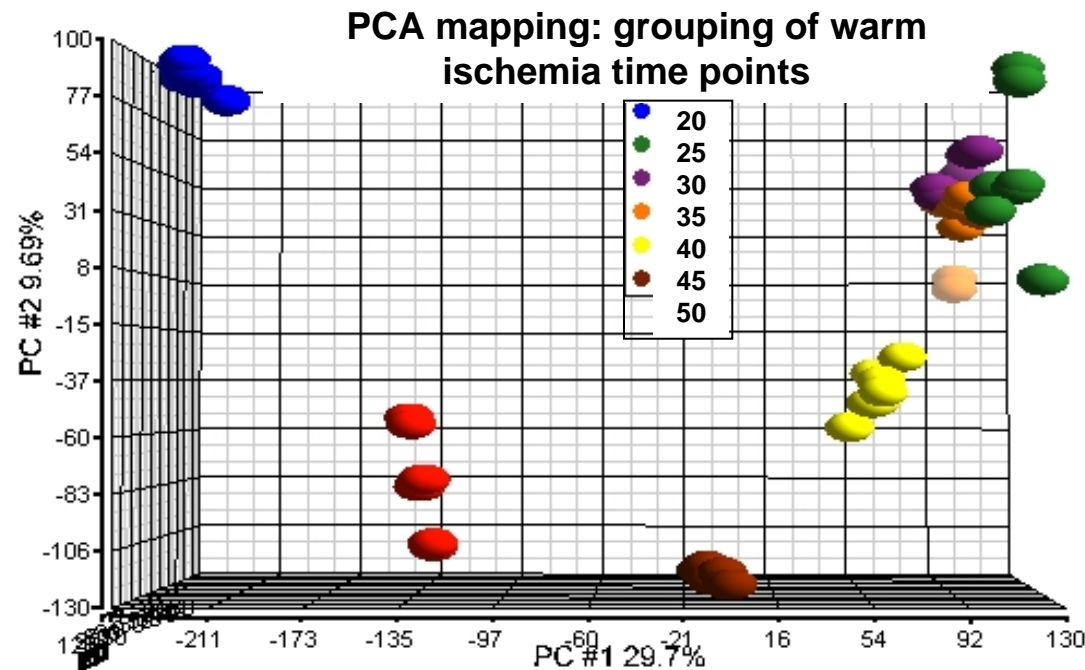
Mesenteric
artery inferior



Critical: Intrasurgical ischemia



Time between ligation of main artery and tumor resection affects gene expression in colon cancer (NCI-Indivumed study)



A prospective trial collecting tissue during surgery has been initiated

Critical: Postsurgical ischemia



Indivumed research on critical variables for science guided biobanking



- Location of biopsy
- Drugs
- Intrasurgical ischemia
- **Postsurgical ischemia**

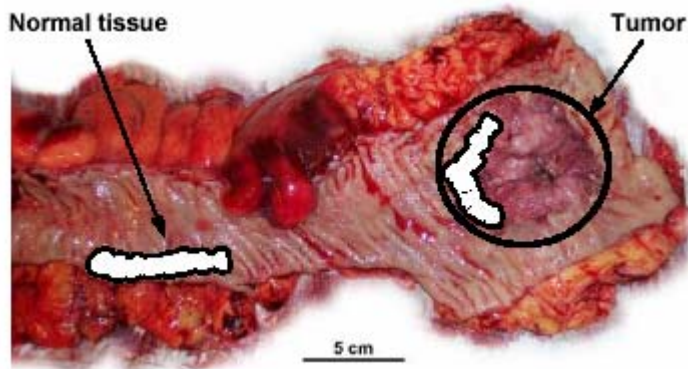


Impact of cold ischemia: controlled tissue study



Surgical removal
of rectum

Collection of normal and cancer tissue



Control of warm ischemia

Tissue collection following resection:
Snap frozen in liquid N2

- after 5 min
- 8 min
- 10 min
- 12 min
- 15 min
- 20 min
- 25 min
- 30 min

Analysis:

Affymetrix

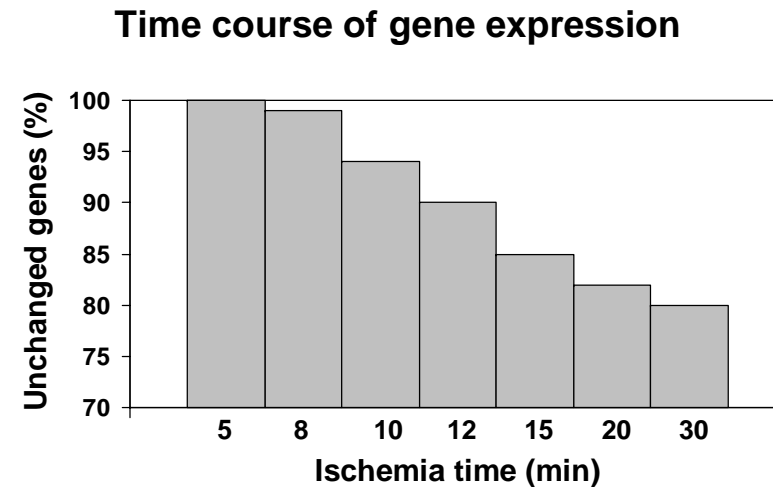
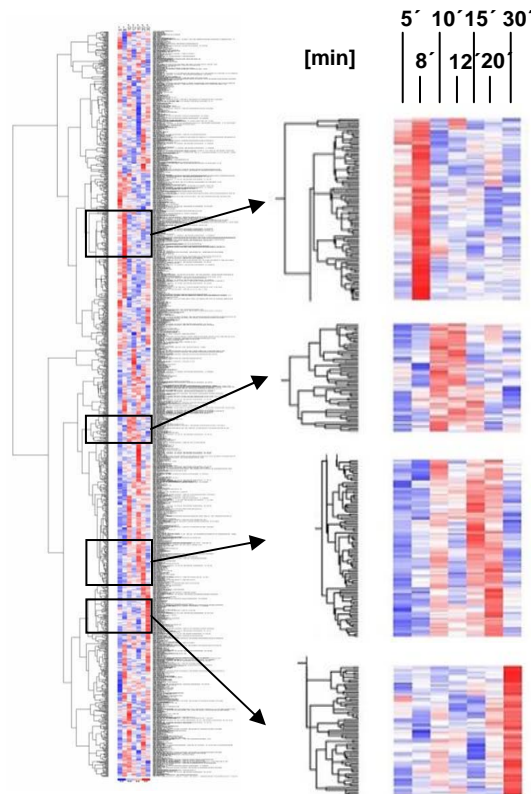
real-time RT-PCR

SELDI-TOF-MS



Critical: Postsurgical ischemia

Tissue ischemia and gene expression profiling (Affymetrix cDNA microarray)



Following tumor resection ~ 20-25% of genes are differentially expressed within the first 30 minutes !

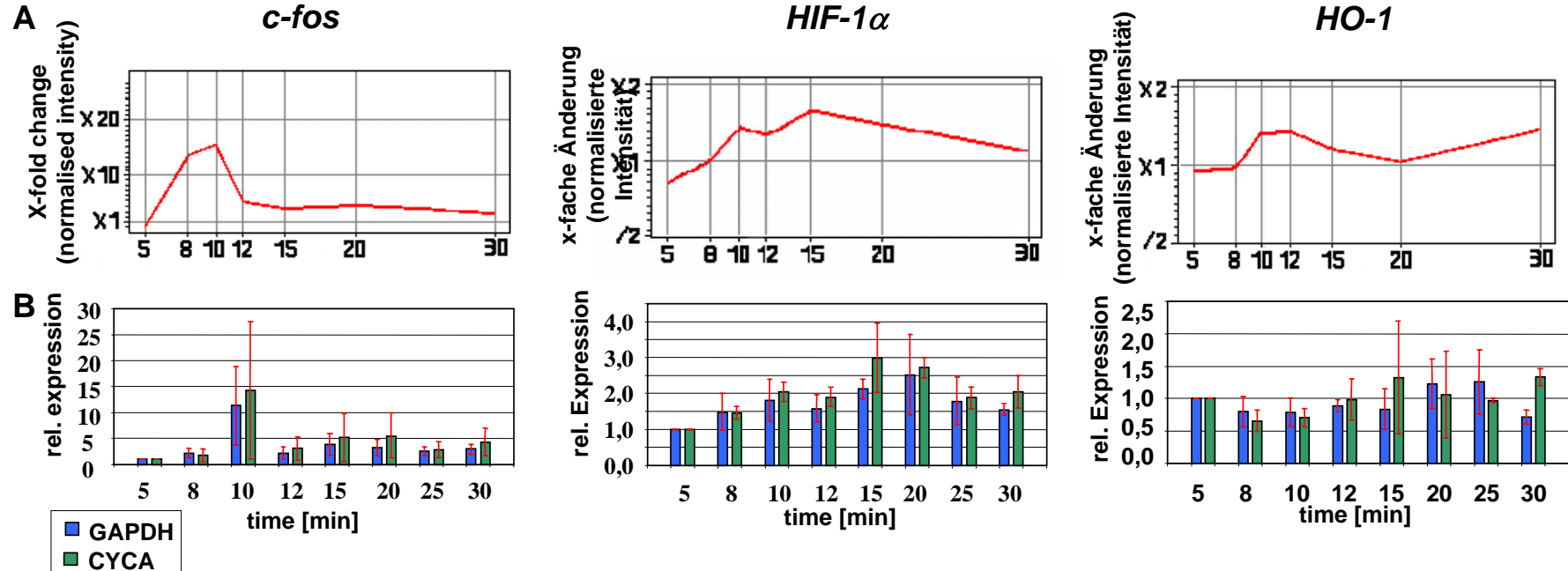
Critical: Postsurgical ischemia



Tissue ischemia and gene expression profiling

(Comparison Affymetrix data and real-time RT-PCR)

Ischemia regulated genes *c-fos*, HIF- α and HO-1



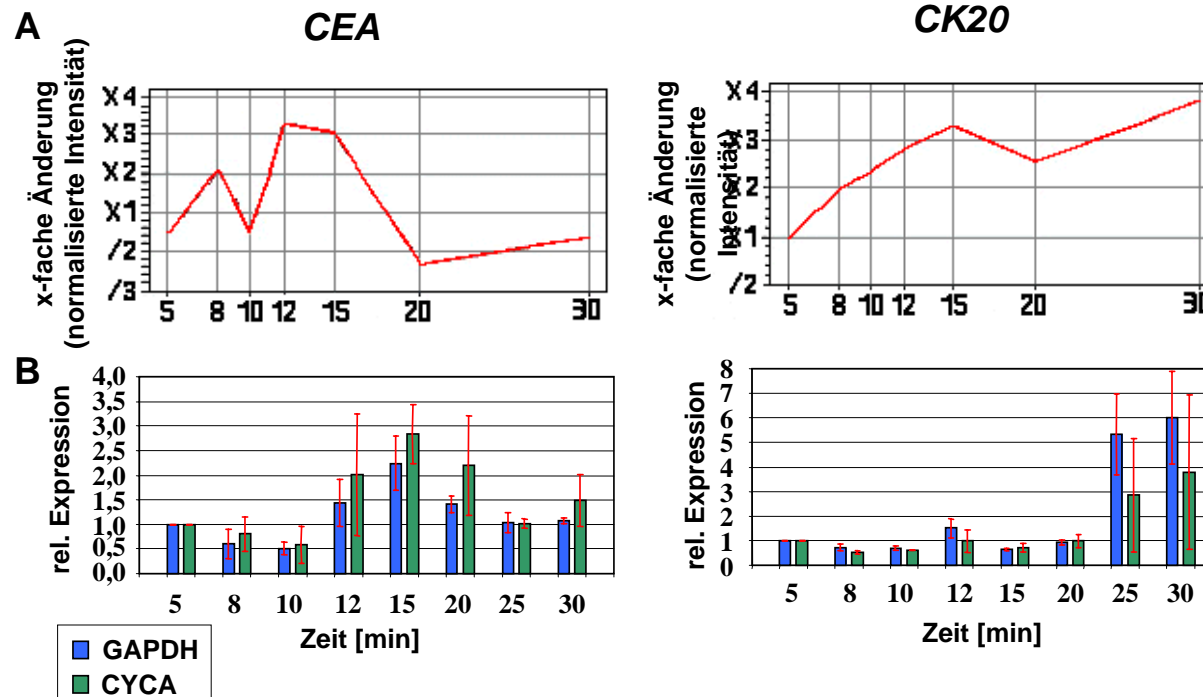
Critical: Postsurgical ischemia



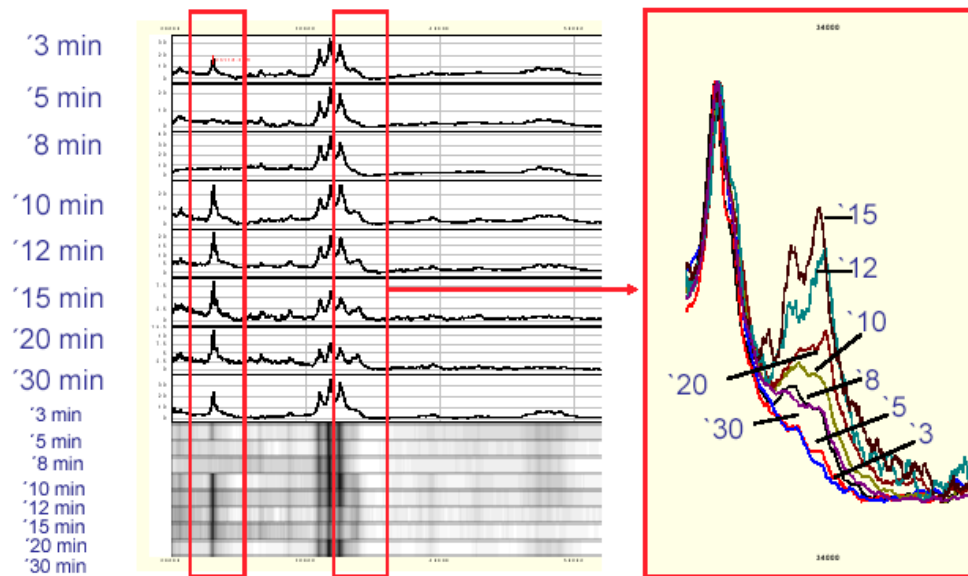
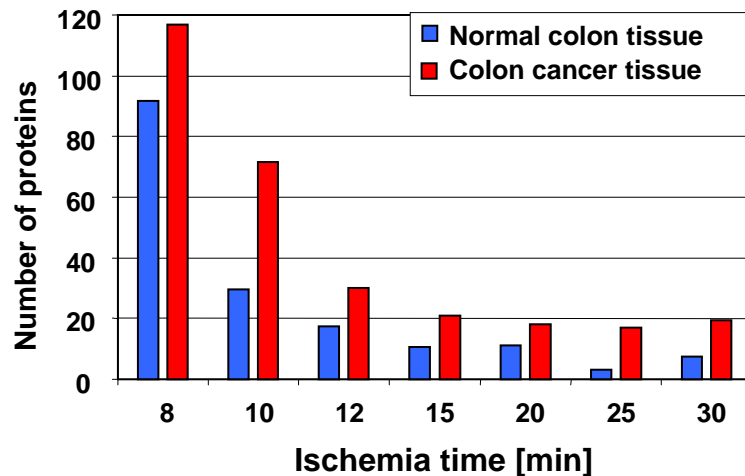
Tissue ischemia and gene expression profiling

(Comparison Affymetrix data and real-time RT-PCR)

Tumor marker *CEA* (colorectal cancer biomarker) and cytokeratin *CK20*



Tissue ischemia time and protein expression in colon tissue (SELDI-TOF-MS analysis)

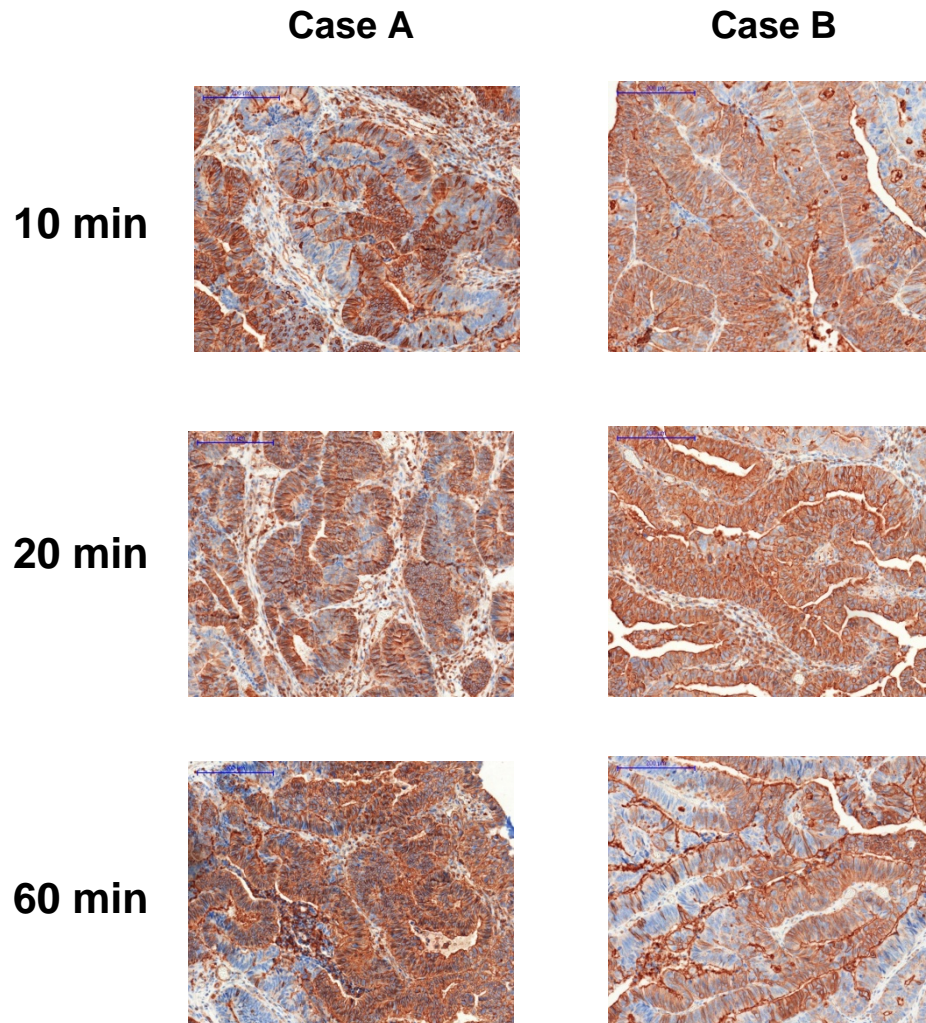


Following tumor resection ~ 25-30% of proteins are differentially expressed within the first 30 minutes !

Critical: Postsurgical ischemia



Phosphoprotein expression: pTyr100 immunostaining (Ventana)

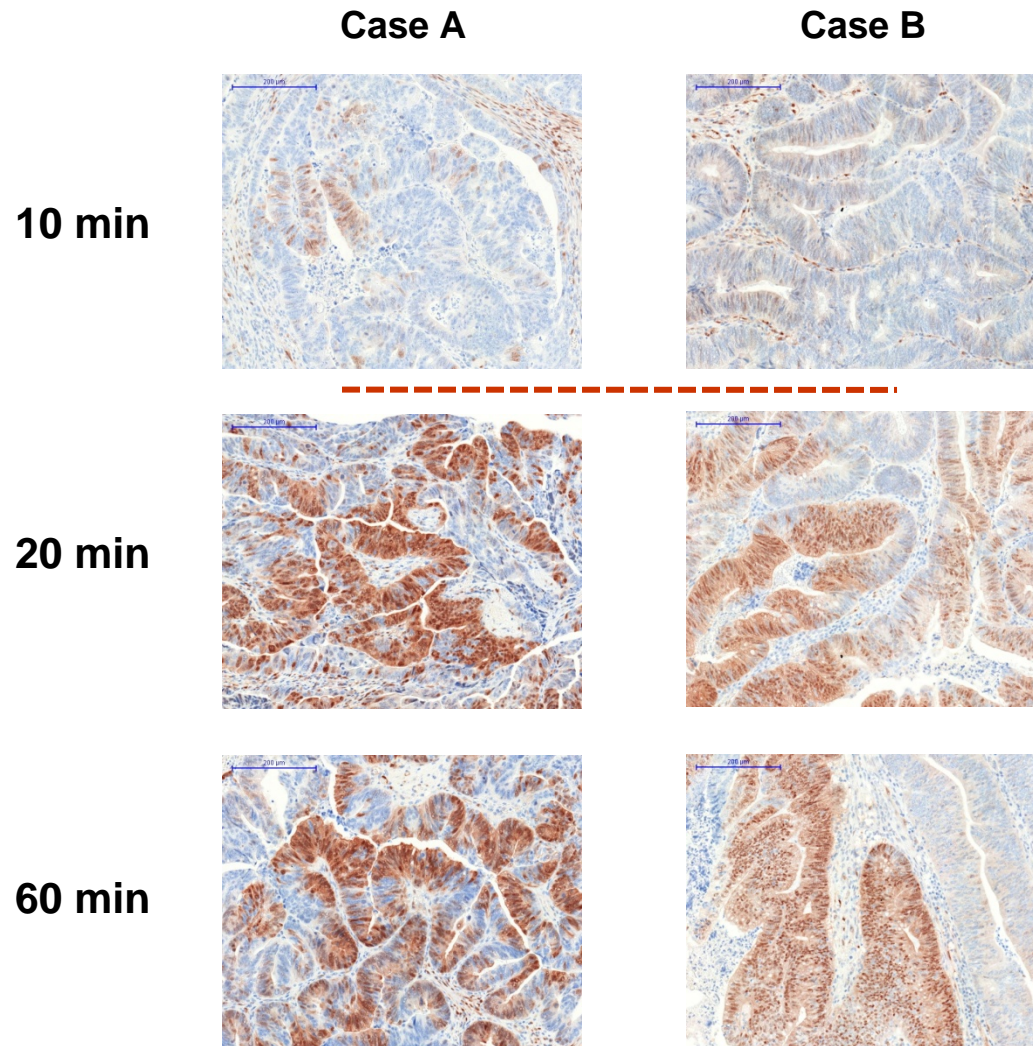


No clear trend of
pTyr100 expression
within
60 min of cold ischemia

Critical: Postsurgical ischemia



Phosphoprotein expression: pMAPK immunostaining (Ventana)



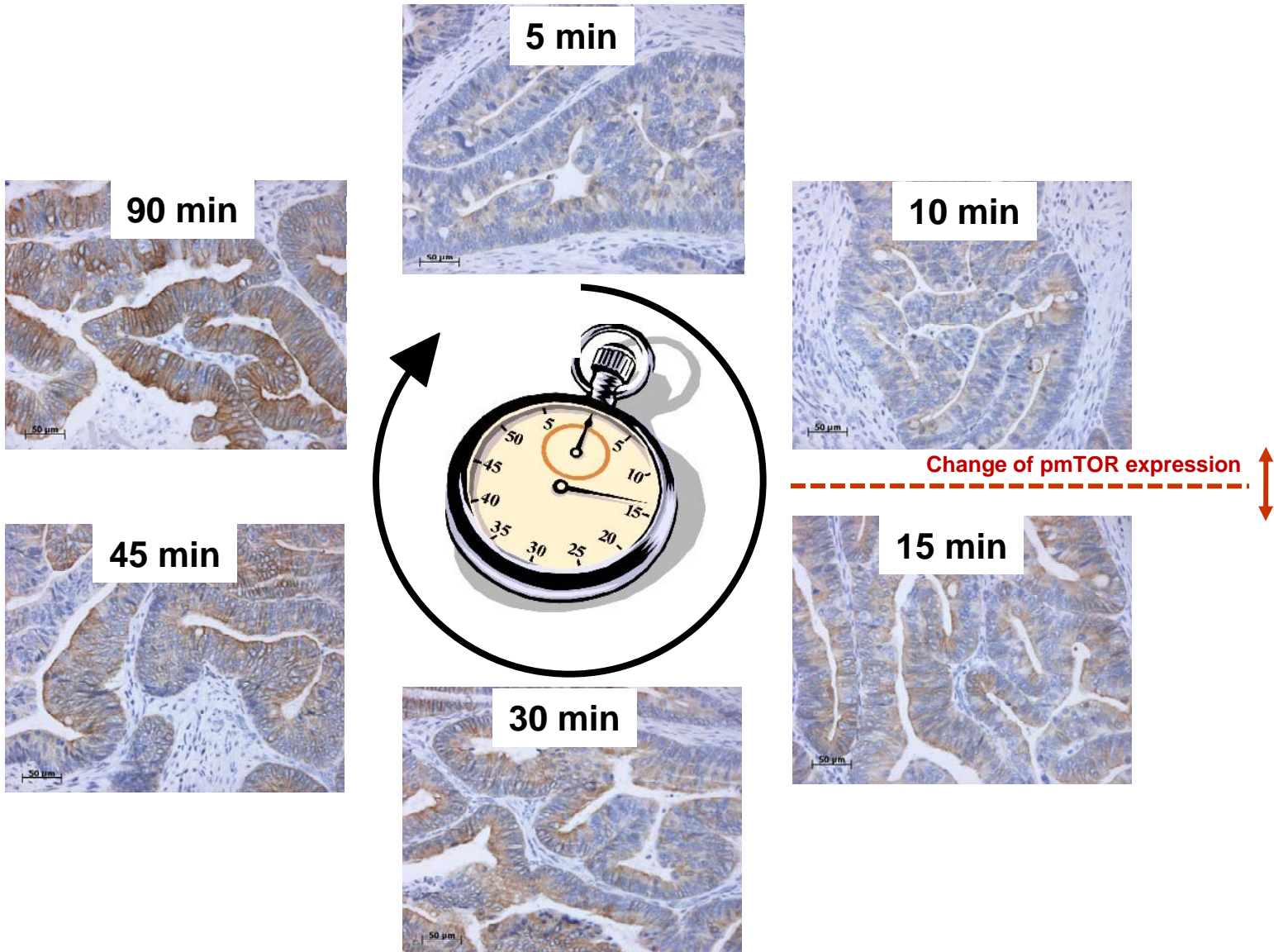
↑ Change of pMAPK expression after 10-20 min cold ischemia



Critical: Postsurgical ischemia



pmTOR-immunostaining (Ventana)



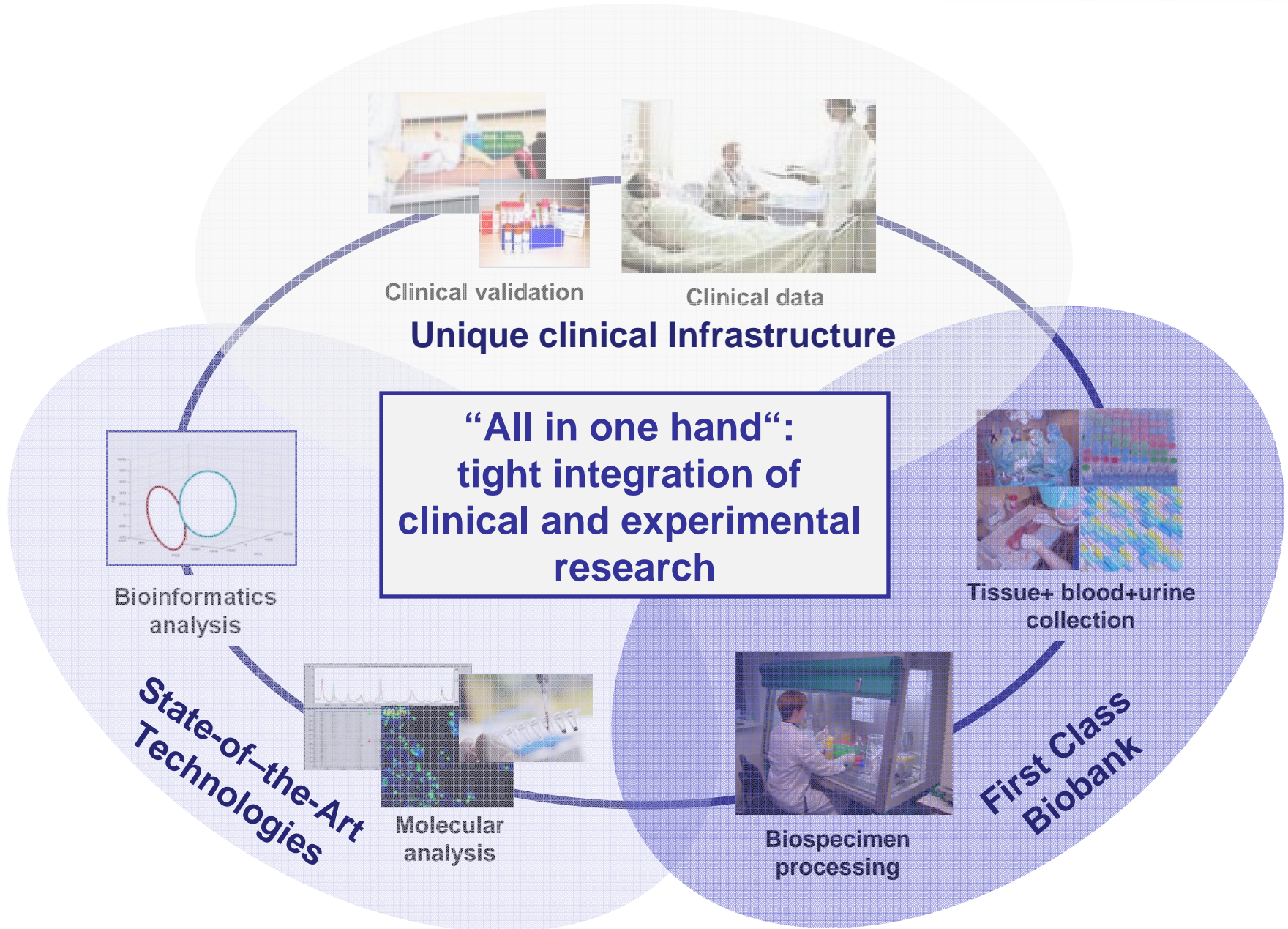
A major challenge for drug and companion diagnostic development:

Having a valuable biobank

Various pre- , intra- and postsurgical variables affect tissue data, e.g.:

- **Drugs before and during surgery**
- **Tumor area**
- **Tissue ischemia time intrasurgical**
- **Tissue ischemia postsurgery**
- **Size of tissue block (fixation)**
- **Others**

Solution: Overview



Basic consideration:



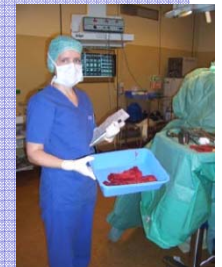
Take all responsibility away from surgeons and clinical staff !

Workflow: Biobanking



Done by Indivumed staff:

- IRB approval
- Patient consent
- Collection of blood/urine
- Documentation of surgery
- Documentation of anesthesia
- High-speed collection and processing of biospecimen
- Clinical data accrual
 - medical history
 - around surgery
 - annual follow-up
 - treatment
 - outcome
 - Blood/urine during follow-up
- Quality control / SOPs
- Molecular analysis
- R&D / Service / M&S



Indivumed headcount:

Total: 75

Biobanking: 42

Research / Service: 22

Administration / Sales: 11

Clinical Infrastructure



- Cooperation agreements with 9 hospitals and 14 Surgery and Oncology Units
- Collection Centers in Germany (Hamburg) and US (Washington DC)
- Indivumed study nurses are fully integrated in day-to-day business (e.g. OR) but independent of participating hospitals
- Postsurgery, Indivumed nurses see patients annually to collect outcome information and additional blood/urine samples



Asklepius Klinik
Harburg



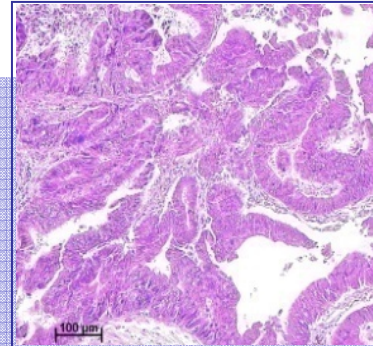
Biobanking: Samples



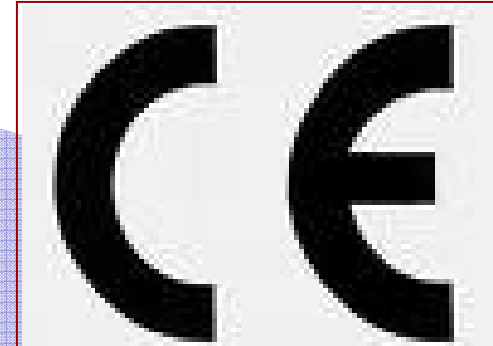
- ✓ Tumor tissue
 - frozen
 - FFPE
- ✓ Normal tissue (matched)
 - frozen
 - FFPE
- ✓ Preparations thereof
 - DNA
 - RNA
 - protein lysates
 - membranes



- ✓ Serum
 - pre / post surgery
- ✓ Plasma
 - pre / post surgery
- ✓ MNC blood cells
 - pre / post surgery
- ✓ Urine
 - pre / post surgery
- ✓ Urine sediment



- ✓ Bladder
- ✓ Breast
- ✓ Cervix
- ✓ Colorectal
- ✓ Esophageus
- ✓ Liver
- ✓ Lung
- ✓ Ovarian
- ✓ Pancreatic
- ✓ Prostate
- ✓ Stomach



Tissue:

- ✓ Sets of normal +Tu-center +Tu-periphery
- ✓ Ischemia time < 12 min
- ✓ Blocks of similar size
- ✓ Simultaneous N₂-freezing
- ✓ 16h Formalin fixation

Fluids:

- ✓ Instant 4°C cooling
- ✓ Processing < 4 hours

Biobanking: Clinical Data



Complete, prospectively collected and verified clinical data !

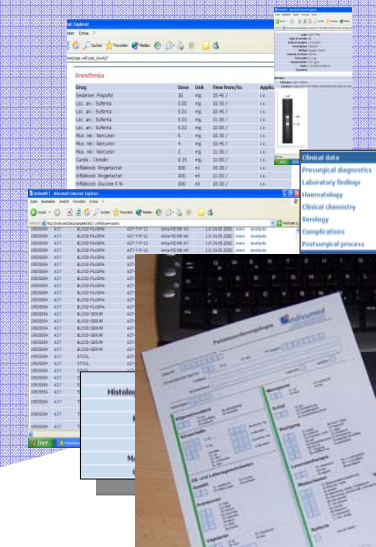
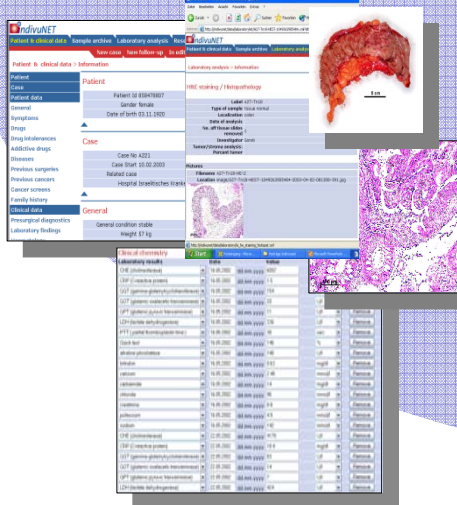
**Surgery:
Procedure/drugs**



**Patient:
History/hospital**



**Patient:
Therapy/outcome**

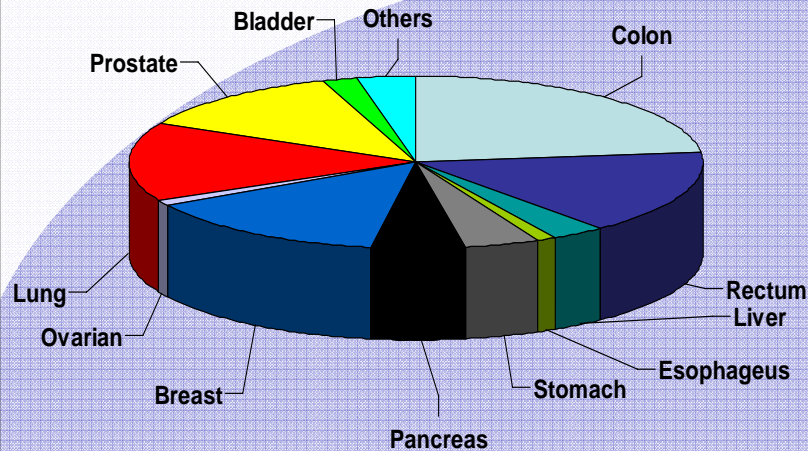


- ✓ Standardized documentation
- ✓ 300 data points / patient
- ✓ Prospective collection
- ✓ Web-accessible data base
- ✓ Compatible data format (Oracle)

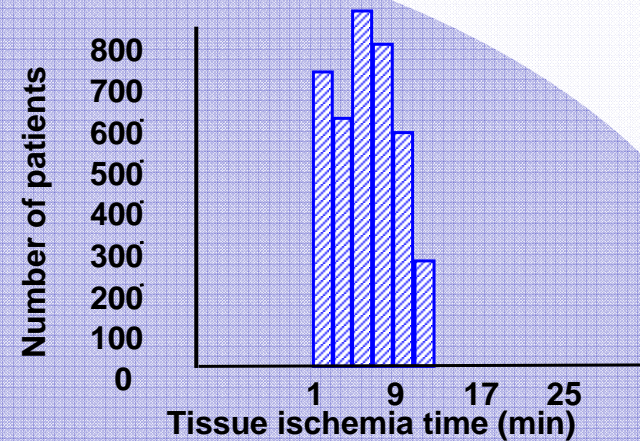
Biobanking: Statistics



**Patients and tumor localization
(n = > 10,000)**



**Average cold ischemia time
of Indivumed tissue:
7.48 min (± 4 min)**



Patient Consent (Surgery)	Biospecimen (Surgery)			Tracking (Follow-up)	Biospecimen (Follow-up)	
	Tissue	Blood	Urine		Blood	Urine
99%	95%	95%	75%	70%	60%	50%

+ ~ 2,000 new patients / year !!

Consequences for research

- **More research is needed to distinguish instable and robust molecules**
- **High-quality biobanks need to have highly standardized processes and complete documentation of all critical factors**
- **Short ischemia is crucial for analyzing sensitive molecules such as phosphoproteins**
- **To do it right needs high investments in well-trained personell**
- **It pays off to pay for high-quality**